

QUALITY AND LOW PRICES? DEFINITELY AT ESH'S!

ANSWERS TO SOME COMMON QUESTIONS

Q. Why do some barns cost more than an Esh barn when they are obviously not built as well?

A. Usually because a dealer has to haul his barns a long way. The price of the barn has to include freight and middleman profits, so you pay more for less.

Q. What about building my own barn?

A. Sure, if you have the necessary skills and nothing better to do. But it's a fact that you can buy a complete Esh barn, painted and delivered, for just a tad more than what you will pay for the materials.

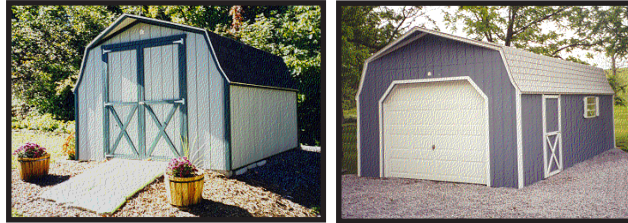
Q. What about the kits that are sold by the big building supply outfits?

A. The low price they advertise is designed to get your attention, but look closer. Many of them don't include skids, paint or even hardware. Some charge extra for the floor! And when you compare the materials, they simply don't compare! It is obvious that their goal is something other than customer satisfaction. Think twice, and put your own price on disappointment. Like Grandpa said, "You get what you pay for."

LOW PRICE GUARANTEE

We guarantee that you can't buy a barn of equal quality for less. We meet or beat prices so you can shop with confidence.

ESH MODELS-FOUR STYLES TO COMPLEMENT YOUR YARD



PLUS GARAGES



EVEN HOUSES!



Mastercard/Visa/Discover

ESH'S

5080 Business Route 220
Bedford, PA 15522

1½ miles N. of PA Turnpike entrance

PHONE: 814-623-6339 FAX: 623-7267

TOLL FREE: 888-655-6823

How To Compare Storage Barns

DON'T PAY MORE FOR LESS!

It pays to shop and compare because the thrill of a low price is often replaced by the agony of poor quality. A storage barn is an investment that can complement your property or slowly turn it into an eyesore. Esh storage buildings are built to last.

But unfortunately, some manufacturers don't have the same rigid quality standards that we do. Every storage barn we build is put together with old-fashioned pride, and we are dedicated to providing top-notch quality at the lowest possible price.

Built with pride to complement your property



Satisfaction guaranteed

ESH'S

Bedford, PA
814-623-6339

IT PAYS TO COMPARE

INVESTIGATE the stud size. Every Esh barn uses full-size, standard 2 x 4's. Almost all cheap sheds are built with skimpy mini-studs. To see the difference, step inside one of our barns and push back and forth on the center of the wall. Then, do the same thing with a mini-stud barn. You don't have to be a rocket scientist to instantly appreciate the difference!

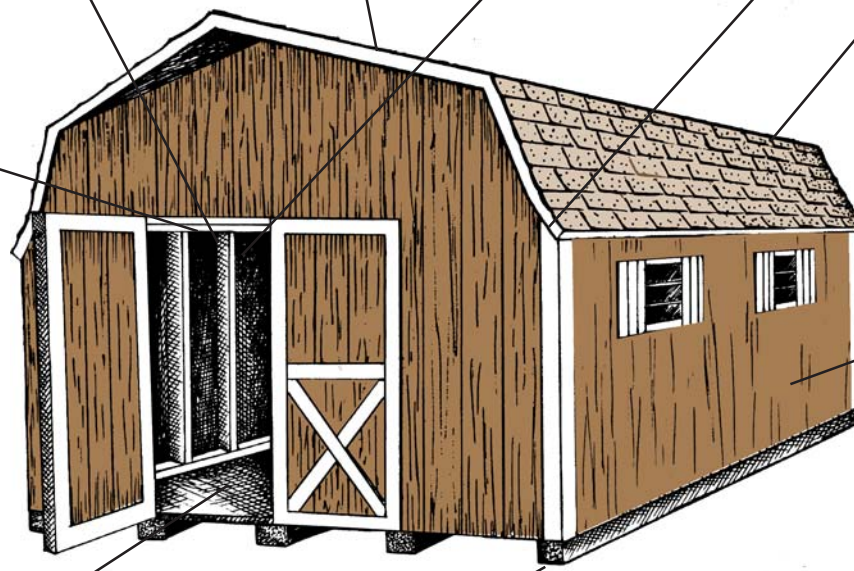
LOOK AT the trim. Is it solid, full size trim, or is it cheap plastic tacked on with staples? What would you rather have, and what do you think will last the longest? Esh sheds have excellent eye appeal because we refuse to skimp.

CHECK OUT the stud spacing. Ours are 16" on center, the same spacing that most building codes approve for two-story homes! The cost cutters spread them out to 24" or even 28".

COMPARE design features like roof overhangs at the ends and along the sides of the building. Details like these add to the appearance. You don't get these touches with a mass-produced, cheap barn.

FIND OUT about the roof. The shingles and the sheathing are important. We use top-grade, 1/2" OSB strand board that is normally used for sheathing the roofs of the finest two-story homes. OSB is superior to plywood because of its stability. Flimsy barn builders cut costs by using cheap, 3-ply plywood that has laps, gaps, and voids, which can only cause roof problems. Shingles are guaranteed for 25 years.

SEE how many plates there are. We use double top plates and a single bottom plate for maximum rigidity and total customer satisfaction. The cost cutters don't use as many. Some builders don't use any at all. They connect the studs directly to the floor and the rafters. A low cost design like that simply won't stand the test of time!



ASK ABOUT what kind of siding they use. We use the very best 1/2" Duratemp exterior plywood siding. The face is 100% clear and free of patches. Duratemp resists rain and sun plus dents, blisters, and lifting grain year after year. It is guaranteed for 25 years by the manufacturer. Some builders skimp by using cheaper, thinner siding that simply doesn't begin to compare to Duratemp. Check the thickness—it is usually printed on the inside surface. Inspect the surface—do you see open knot holes or oval patches? Does it have a good heavy coat of paint or is it open to the weather? All we can say at this point is, "It pays to compare and those that do, really appreciate Esh quality."

MAKE SURE you get a rugged quality floor. We use 5/8" underlayment grade plywood, not cheaper, rough CDX. We refuse to use cheaper 1/2" or 7/16" material of any kind.

CHECK OUT what's under the barn. Every Esh shed is supported by 4" pressure treated skids. All 8' barns have 3 skids. 10' mini-barns have 3 skids, and other 10' barns have 5 skids. All 12' units have 5 skids and 14' units get 7. Some fast-buck outfits try to get by with only 3 skids under their 10' and 12' units. Skids support the floor load, and if you don't have enough, the floor buckles and the doors jam shut.